

**MEETING OF THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE COUNTY OF CAMPBELL, VIRGINIA**

May 22, 2008

The regular meeting of the Board of Directors of the Industrial Development Authority of Campbell County, Virginia, was held in the Community & Economic Development Conference Room, County Office Building, Rustburg, Virginia, on May 22, 2008.

The Directors present were:

George Rosser, Chairman
Vance Driskill, Secretary-Treasurer
Robert Kennedy
Geraldine Pettigrew
Lewis Robertson

The Directors absent were:

Darryl Whitesell, Vice-Chairman
Malcolm Morris

Also Present:

J. Michael Davidson, Economic Development Director
Rebecca Schwarz, Assistant Secretary-Treasurer

Mr. Rosser called the meeting to order at 7:37pm. The minutes from April 3, 2008 were presented for review. Mr. Driskill asked if the roll call vote for the closed session was recorded properly. Ms. Schwarz said she would verify the proper format and make changes if necessary. Barring any necessary changes to the recording of the roll call vote for the closed session, upon a motion by Mr. Driskill, seconded by Mr. Kennedy, and duly adopted by unanimous vote, the Campbell County Industrial Development Authority approved the April 3, 2008 minutes.

Mr. Rosser turned the discussion over to Mr. Davidson.

Matters from Economic Development Director

// Mr. Davidson asked Ms. Schwarz to present the financial report. Ms. Schwarz informed the Authority that the financial report print-outs were not amongst her paperwork for the meeting. Mr. Davidson addressed an item not on the agenda while Ms. Schwarz printed the financial report.

Mr. Davidson discussed the Grow One educational program, hosted by the City of Lynchburg. In 2007, a child from each Campbell County middle school (4) attended one-week summer residential camp held at Lynchburg College. This program introduces rising 7th graders to entrepreneurship. The IDA supported this program in 2007. Mr. Davidson said that this year Campbell County has the ability to send fourteen (14) students to this camp, though he does not know that the county will be able to send that many. The grant that paid for half the cost last year was not approved for this year. Mr. Davidson said the goal is to send three (3) students from each of the four (4) middle schools. Mr. Davidson discussed the benefits and details of the program. The cost is \$1,086 per student. Mr. Davidson sent a request for sponsorship to local businesses, and several have responded, though not a tremendous number. Among those supporting the program are Boxley Quarry, the Region 2000 Economic Development Council, the Workforce Investment Board, and the Lynchburg IDA. Mr. Davidson asked if the IDA would be willing to consider supporting the cost of two (2) students. Following IDA discussion of the program, its costs, and its goals,

Mr. Driskill made a motion to support the cost of two (2) students to attend the program in 2008. Mr. Kennedy seconded the motion, and the motion was duly adopted by unanimous vote.

// Ms. Schwarz apologized for the delay in presenting the financial report. She then reviewed the report (see attached). She advised the committee that there had not been a great deal of activity with the IDA accounts in the last two months. She briefly discussed the accounts. She noted that the Banker Steel Operating Account reflects the account balance prior to the May loan payment. Following the payment on the loan, the account balance will drop to around \$4,000, which is the approximate amount typically in the account following a loan payment.

Ms. Schwarz opened the floor for questions. Mr. Driskill asked for an update on the Pure Internet Broadband Communication Equipment, listed under Fixed Assets. Mr. Davidson explained that the system is probably worth a tenth of its listed value, though its value at the time of its establishment was the listed amount, \$43,825. Mr. Davidson discussed the stipulations of the Tobacco Commission – who funded the project – regarding the sale of the system and the timeline for selling it. Mr. Davidson said he would like to sell the system as soon as possible, as it will only decrease in value as time goes on. He is waiting on some information from the Tobacco Commission before proceeding to pursue the sale of the system. Mr. Robertson asked if the IDA will write off the difference between the listed asset value and the actual resale value. He also asked why there is no depreciation schedule for the system. Mr. Davidson said that the IDA will write off the difference between the resale value and the original value of the system. Mr. Driskill commented that the IDA is not being taxed on the system, so it did not need to have a depreciation schedule created. General discussion followed.

Mr. Rosser asked if Banker Steel has plans to pay off its loan early. Mr. Davidson said he has heard nothing regarding early payment of the loan since last fall.

// Mr. Davidson turned to the next item on the agenda, the Project Updates. He mailed the update prior to the meeting, so he only reviewed the Tourism project. He advised the IDA that the Virginia Tourism Commission denied the grant request for the Give Me Five program. He said that the project is on hold. A meeting will be held in June with the Virginia Tourism Commission, and the region may resubmit an application for the project in October. Campbell County does, however, continue to move forward on the tourism brochure project. General discussion followed.

// Mr. Davidson next discussed the IDA By-Laws. The only change made to the recommended updates was the correction of pronoun usage. The Authority's legal counsel, Frank Wright, Jr., approved the final document prior to the meeting. Upon a motion by Mr. Kennedy, seconded by Mr. Robertson, and duly adopted by unanimous vote, the IDA adopted the revised IDA By-Laws.

// Mr. Davidson moved to the next item on the agenda, the IDA Annual Report 2007. Ms. Schwarz put together the annual report, and Mr. Davidson commented that the IDA's project activity was somewhat light in 2007. He noted an item of significance in the report, pointing out that the meeting schedule for 2008 has been changed to move the regularly scheduled November IDA meeting from Thursday, November 27th, which is Thanksgiving Day, to Thursday, November 20th. The members of the Authority agreed that this should be fine, and if any changes are needed closer to the time further discussion can be held. Mr. Davidson asked if the members wished to make any other additions to the annual report. None were recommended. Upon a motion by Mr. Kennedy, seconded by Ms. Pettigrew, and duly adopted by unanimous vote, the IDA adopted the IDA Annual Report 2007.

The Authority discussed the presentation of the IDA Annual Report to the Campbell County Board of Supervisors and decided it best to present the report in person at the evening Board meeting on July 7th, 2008 at 7pm.

// The IDA next discussed a Confidential Working Paper drafted by Mr. Davidson.

Mr. Davidson presented no other items for discussion.

Matters from the Chairman

// Mr. Rosser presented no further items for discussion.

Matters from IDA Members

// Mr. Driskill said that he attended the Region 2000 Technology Council Awards Banquet and heard Dr. Robert Lindberg, President and Executive Director of the National Institute of Aerospace, speak on aerospace. He said that it was highly inspirational, and he believes the Technology Council is doing a good job bringing together people who know how to accomplish its goals. In conjunction with this discussion, the IDA discussed the need to retain the students who attend school locally and to keep them in the local workforce. General discussion followed.

Following general discussion of the aforementioned matters, and with no other business presented for consideration, upon a motion by Mr. Lewis, seconded by Mr. Kennedy, and duly adopted by unanimous vote, the Campbell County Industrial Development Authority adjourned at 8:23 pm.

George Rosser, Chairman

Vance Driskill, Secretary-Treasurer

