

**MEETING OF THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE COUNTY OF CAMPBELL, VIRGINIA**

November 20, 2008

The regular meeting of the Board of Directors of the Industrial Development Authority of Campbell County, Virginia, was held in the Community & Economic Development Conference Room, County Office Building, Rustburg, Virginia, on November 20, 2008.

The Directors present were:

George Rosser, Chairman
Geraldine Pettigrew
Malcolm Morris
K. William Kirk
Lewis Robertson
D. Vance Driskill

The Directors absent were:

None

Also Present:

J. Michael Davidson, Economic Development Director and Assistant Secretary-Treasurer
Rebecca Schnabel, IDA Staff Support
Frank Wright, Jr., Esq., Overbey, Hawkins, & Wright

// Chairman Rosser called the meeting to order at 7:31pm. The minutes from October 2, 2008 were presented for review. Mr. Rosser asked if there were any additions or corrections to the minutes. With no additions or corrections to the IDA minutes, upon a motion by Mr. Morris, seconded by Mr. Robertson, and duly adopted by unanimous vote, the Campbell County Industrial Development Authority approved the October 2, 2008 minutes.

Chairman Rosser turned the discussion over to Mr. Davidson.

Matters from Economic Development Director

// Mr. Davidson began with the first item on the agenda, the financial report. He said he had billed Progress Printing for the allowed 1/8th of 1% fee on its industrial revenue bond and had received the payment. He said he received the paperwork for the Centra Health industrial revenue bond and will bill Centra Health in January. The first year of the bond Centra Health was not charged, per the stipulations of the industrial revenue bond guidelines. Mr. Davidson turned the rest of the Financial Report over to Ms. Schnabel.

Ms. Schnabel reviewed the financial report (attached) for the IDA members and asked for any questions. With no questions for Ms. Schnabel, Mr. Davidson discussed the IDA Broadband system in Brookneal. He explained that the system was purchased with Tobacco Commission grant funding in order to bring more broadband to the Brookneal area. The IDA system, operated by Pure Internet, only serves approximately 15 customers. However, the goals and objectives of the grant were accomplished. Once other service providers (e.g. Sprint and Alltel, now Comcast) saw the demand for broadband and realized the benefit of expanding their systems into the Brookneal area, they expanded their coverage into the area. Now Brookneal has several broadband service providers, and customers can get broadband service for \$29.95.

The Tobacco Commission grant stipulated that the IDA must own the system for no less than 3 years and no more than 5 years. It is now time for the IDA to sell the system, and Mr. Davidson asked the IDA if he may sell the system to the system's service provider, Pure Internet. He pointed out that the IDA made \$12,000-13,000 on the system when it sold to the service provider unused transceivers. Mr. Davidson also noted that the system itself is not worth more than \$1,000-2,000 at present due to its depreciation and the rapid outdating of technology. He said that he would like to sell the system before the January meeting. The IDA members discussed this and asked Mr. Wright if the IDA may authorize Mr. Davidson to sell the system if a reasonable price is agreed upon. Mr. Wright confirmed that this is allowed. Mr. Robertson then made a motion to authorize Mr. Davidson to start negotiations for the sale of the IDA's Broadband system and if a reasonable offer is made for Mr. Davidson to sell the system. Upon a motion by Mr. Robertson, seconded by Mr. Driskill, and duly adopted by unanimous vote, the IDA authorized Mr. Davidson to facilitate the sale of the IDA Broadband system.

// Mr. Davidson next discussed the Project Updates. He said he had no more recent updates than the ones he sent in the IDA meeting packets. He asked for any questions or if there were any other projects for discussion. Chairman Rosser asked if the second company moving into Seneca Commerce Park has begun activity in the park. Mr. Davidson said the building looks complete from the outside. However, there is no one there right now, so he plans on meeting with the company to ascertain its status.

Chairman Rosser asked if Mr. Davidson is still receiving calls and seeing development activity. Mr. Davidson said that the majority of the activity is with existing businesses looking to expand. Chairman Rosser commented that Graham Packaging has begun moving dirt on its expansion in Altavista.

Mr. Davidson asked if the IDA members wished to go into closed session to discuss any unannounced projects. Mr. Davidson noted that he had no pressing updates on these projects but would be happy to discuss the projects if the members have questions. The Authority members agreed by consensus to wait until the next meeting to discuss closed session items.

Chairman Rosser asked if Mr. Davidson had any information on the sale of the Klaupman property. Mr. Davidson said he cannot give information on this project in open session. He said he does know that there have been some problems with the site, but he cannot go into detail at this time.

Mr. Davidson presented no other items for discussion.

Matters from the Chairman

// Chairman Rosser commented that he was pleased to see close to a full membership represented at the meeting. He asked if a new member will be appointed to fill Mr. Whitesell's position. Mr. Davidson said he will continue to remind Supervisor Puckett of the need for a replacement. Mr. Davidson advised the IDA that he will also have two new staff people in December. Brandon Turner will be the new Program Manager, and Amy Allen will be the new Administrative Assistant. Mr. Davidson said that Mr. Turner just graduated with his masters degree from Lynchburg College and has been doing his internship with the Region 2000 Local Government Council for the last 12 months. He did the Region 2000 Broadband Study. Ms. Allen has been working with the Central Virginia Training School for the last five years and has a lot of semi-governmental/military work experience.

Matters from IDA Members

// There were no matters for discussion from the IDA members.

Following general discussion of the aforementioned matters, and with no other business presented for consideration, upon a motion by Mr. Morris, seconded by Mr. Driskill, and duly adopted by unanimous vote, the Campbell County Industrial Development Authority adjourned at 7:50 pm.

George Rosser, Chairman

Vance Driskill, Secretary-Treasurer